

Two large independent* economic studies demonstrated:

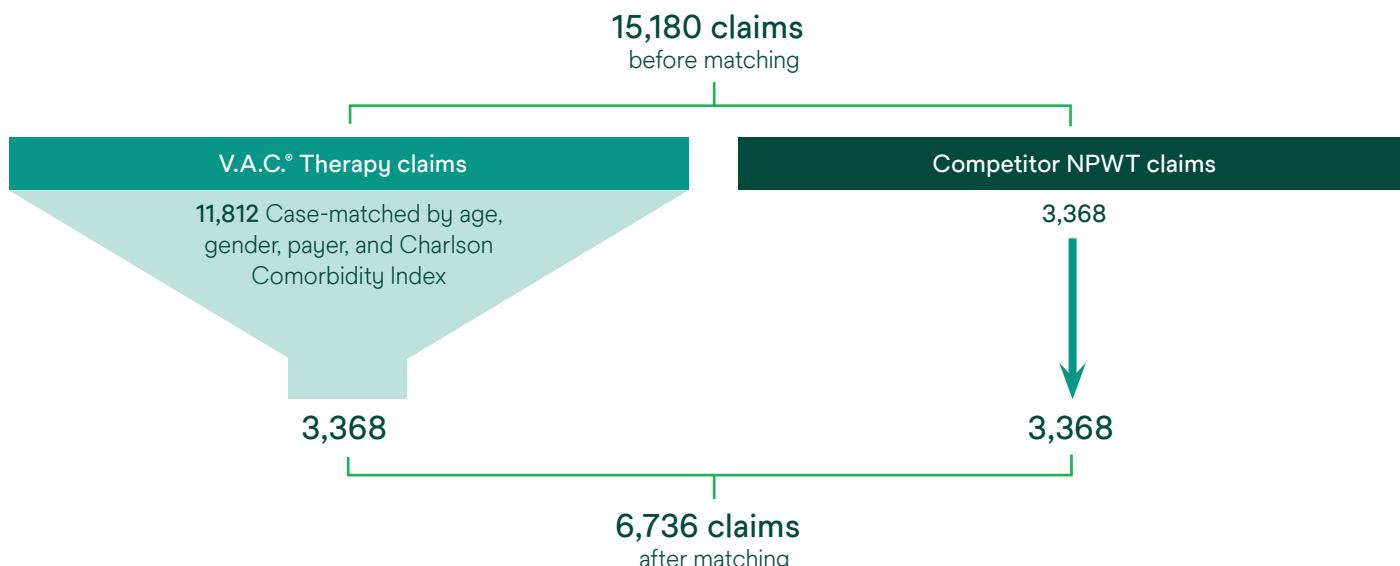
V.A.C.[®] Therapy delivers lower total cost to treat^{1,2}



The newest health economic analysis² of real-world health insurance claims data provided insights into the cost-effectiveness of negative pressure wound therapy (NPWT). The analysis showed patients who received V.A.C.[®] Therapy had lower total and wound-related treatment costs than patients who received competitor NPWT in all wound types across all time periods studied.

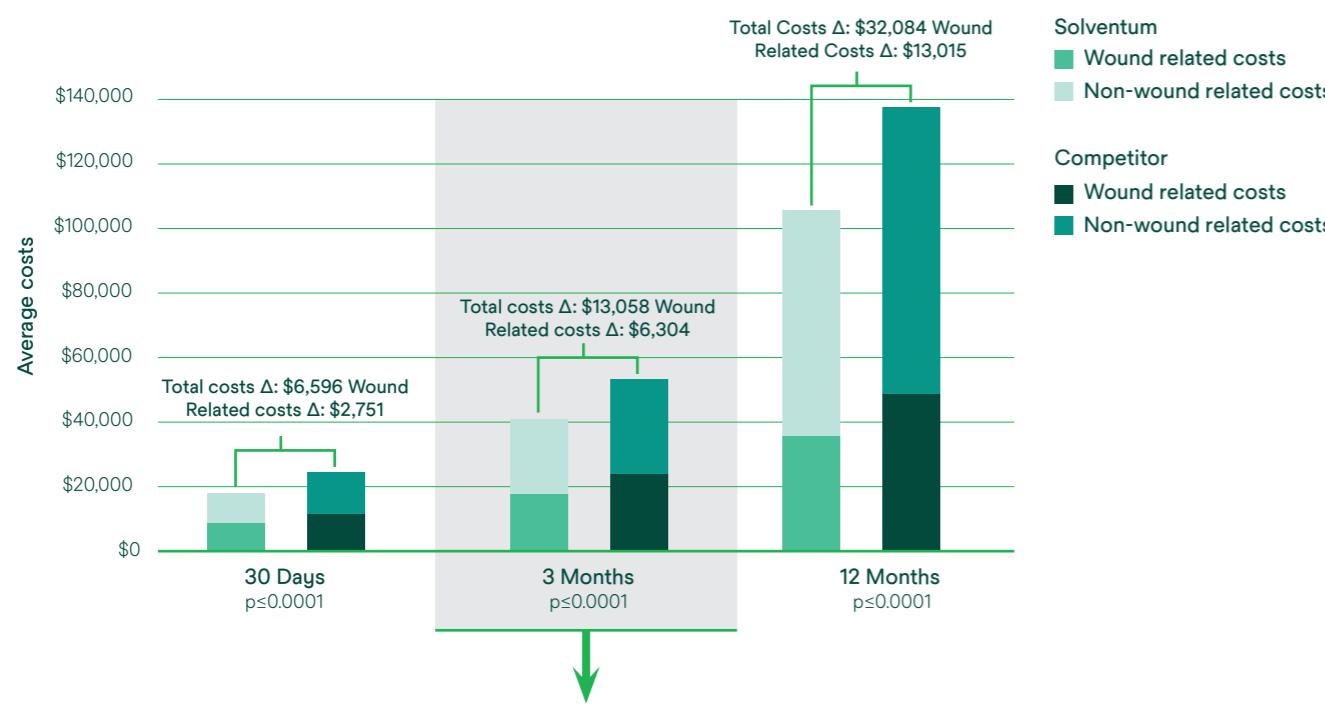
Methodology²

Retrospective analysis of U.S. insurance claims database compared total and wound-related costs for patients who received V.A.C.[®] Therapy versus competitor NPWT in the outpatient setting between January 2016 and September 2018. Costs were compared across care settings and wound types at 30 days, 3 months, and 12 months after initial claim.



V.A.C.® Therapy patients had lower total and wound related costs across all time periods

Costs at 30 days, 3 months, 12 months: all wounds

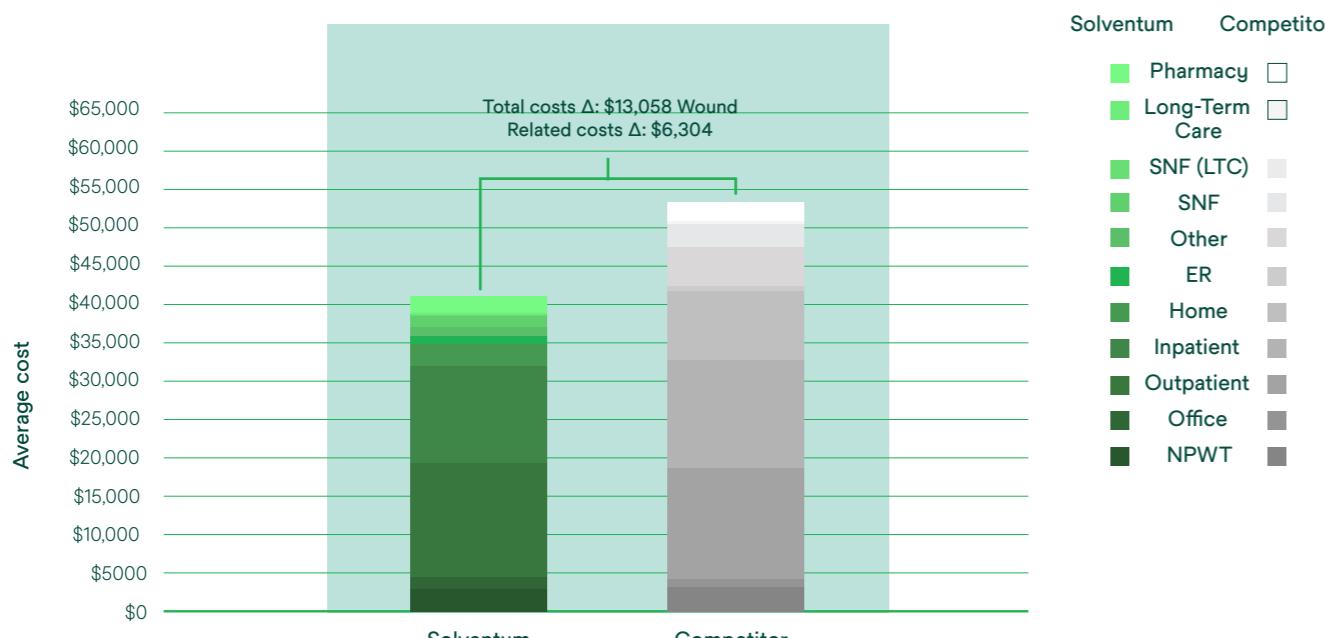


V.A.C.® Therapy patients had lower treatment costs across most care settings, and lower total out-of-pocket costs

How can V.A.C.® Therapy help reduce your patients' out-of-pocket costs?

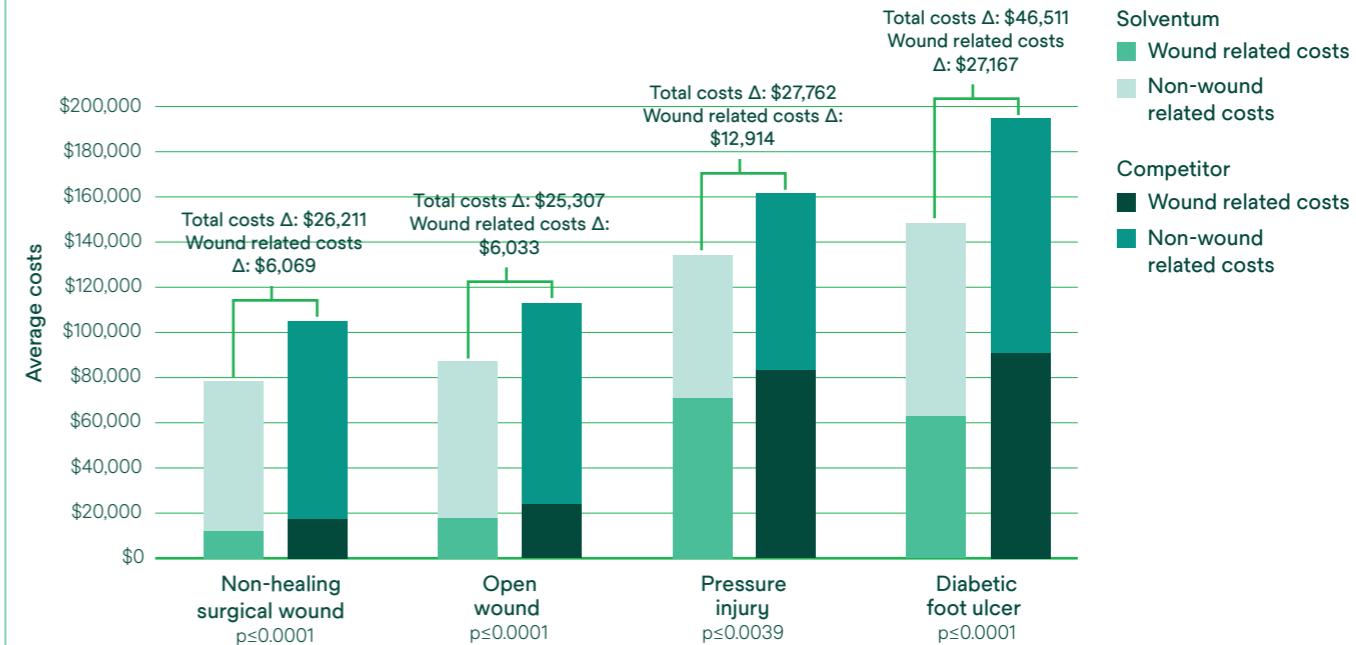
Costs at 3 months: all wounds

Lower total costs to treat V.A.C.® Therapy patients driven by lower home health agency, skilled nursing facility, NPWT, and other expenses. NPWT charges represented only 3% of the total cost to treat.



V.A.C.® Therapy patients had lower total and wound related costs across all wound types at 12 months

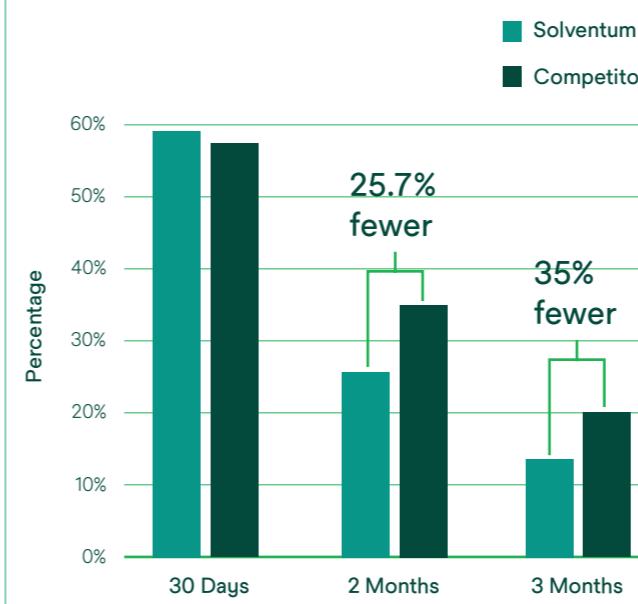
Costs at 12 months: key wound types



V.A.C.® Therapy patients experienced shorter average length of therapy

How can V.A.C.® Therapy give you the opportunity to treat more wound care patients?

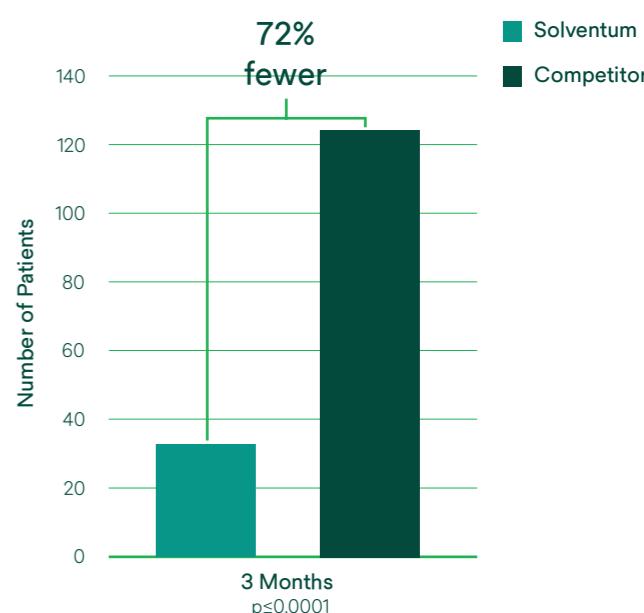
Percentage of patients who remained on NPWT



V.A.C.® Therapy patients were less likely to be switched to another NPWT supplier

How can V.A.C.® Therapy help you reduce the time and resources spent retraining staff and patients?

Number of patients who switched NPWT suppliers at 3 months



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References:

1. Law A, Cyhaniuk A, Krebs B. Comparison of healthcare costs and hospital readmission rates associated with negative pressure wound therapies. *Wounds*. 2015 Mar;27(3):63-72. PMID: 25786078.
2. Law A L, Krebs B, Karnik B, Griffin L. Comparison of Healthcare Costs Associated With Patients Receiving Traditional Negative Pressure Wound Therapies in the Post Acute Setting. *Cureus* 12(11): e11790. DOI 10.7759/cureus.11790.

NOTE: Specific indications, contraindications, warnings, precautions, and safety information exist for these products and therapies. Please consult a clinician and product instructions for use prior to application. This material is intended for healthcare professionals.



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