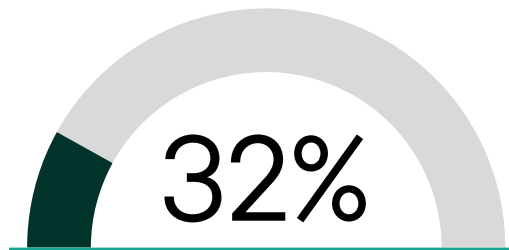# Solventum outsourced services

Flexibility to fit your program.
Expertise to scale it.

The staffing shortage

Approximately 32 percent of health care leaders[1] say that of all revenue cycle management services, coders with the right skills would be the most attractive to outsource.

32%

Why? Because finding and retaining qualified coders can be very challenging. The same can be said of clinical documentation integrity (CDI) specialists. The competitive nature of recruiting coders can be especially challenging for health care organizations operating in more remote geographic locations. However, coding and CDI represent a core area of staffing for hospitals, which means a shortage or low supply of talent can hurt business operations and efficiency.

Without fully staffed and qualified teams in the mid-revenue cycle, organizations are at risk of documentation gaps and coding errors. These mistakes can result in coding backlogs, payment delays, claims denials, write-offs, compliance audits and fines from The Centers for Medicare & Medicaid Services (CMS).

So, what's the solution?

One answer is outsourcing. Today, many healthcare organizations supplement their in-house team with outsourced staff. This can give your organization access to skilled, credentialed staff and management that can relieve overburdened teams and enable the flexibility you need to quickly scale available resources up or down during times of uncertainty.

The outsourcing solution

Choose a partner, not a vendor.

What's the difference?

A vendor has a limited solution range and may not have the resources (or the desire) to support you as you grow.

A strategic partner, on the other hand, is committed to helping you and your organization achieve results beyond your initial goals. A partner can offer a full range of solutions and technology to help you continuously improve your efficiency, coding accuracy and overall outcomes.

When looking for an outsourced services solution find a partner, not a vendor.

Solventum can be that partner. Solventum outsourced services provide the expertise and technology to scale your program on demand. Our expert outsourced coders and CDI specialists are skilled in inpatient, outpatient, ambulatory and physician-based services. We are dedicated to your success as a partner and can offer a full range of technology and consulting expertise. We work collaboratively with you to determine the appropriate outsourcing strategy that best supports your goals. Let us do the heavy lifting as you navigate the ever changing healthcare landscape.

Benefits of outsourced services

- Compensate for staffing shortages, turnover and facility cost issues

- Reduce coding or CDI staff management and training

- Prevent backlogs

- Decrease discharged, not final billed (DNFB)

- Improve coding and documentation accuracy

Accelerate facility coding

Solventum outsourced facility coding

Whether it's inpatient or outpatient, our experienced, credentialed coding experts meet strict quality assurance requirements and program performance goals for both productivity and accuracy. We work with you to develop goals to fit your needs, timetable and expectations.

Learn more in the fact sheet

What type of arrangements does Solventum offer for outsourced facility coding?

Remote only

Short term or long term

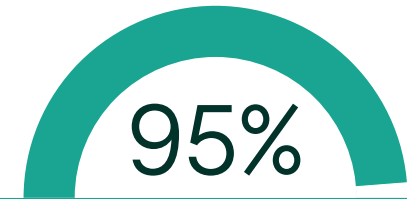Domestic or international staff

Dedicated and as-needed basis

Accelerate facility coding

Solventum outsourced facility coding

Specialized expertise

- Observation
- Outpatient surgery
- Interventional radiology
- Wound care
- Outpatient ancillary coding
- Clinic/urgent care
- Emergency room
- Inpatient behavioral health/ rehab/ long-term care

Results

95%

ICD-10 accuracy

- ✓ Improved turnaround time
- ✓ Reduced backlog
- ✓ Coding and bill drop goals met

See more results here

Streamline professional services coding

Solventum CodeComplete™ Services

Solventum CodeComplete provides a full-service, outsourced coding solution comprised of a talented team of certified coders who perform medical coding for professional fee services across all specialties.

This flexible service allows you to build your business without adding onsite staffing or handling the hassles of hiring, training and managing coders. We offer a per report pricing model, and our certified coders can operate in any client system. With Solventum CodeComplete you can improve coder productivity, reduce turnaround time, denials and days in A/R.

Learn more in the fact sheet

What type of arrangements does Solventum offer for outsourced professional services coding?

Remote only

Short term or long term

Total outsourcing
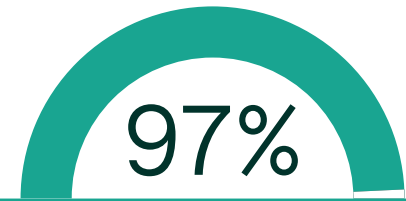
Domestic or international staff

Dedicated and as-needed

Streamline professional services coding

Solventum CodeComplete Services

Specialized expertise

- Multi-specialty evaluation and management (E/M)
- Office/clinical visits
- Emergency/ urgent care
- Multi-specialty ambulatory surgery
- Radiology
- Pathology
- Interventional radiology
- Anesthesia
- Auditing
- HCC management
- Cardiology

Results

97%

current procedural terminology (CPT®) accuracy

95%

ICD-10 accuracy

48-72

hour turnaround time

See more results here

Complete and efficient CDI

Solventum outsourced CDI services

A successful CDI program can require an enormous amount of resources, but the advantages of accurate documentation can benefit teams across the revenue cycle and beyond; providing lasting impact after the patient encounter. At Solventum, our CDI professionals have managed CDI teams, so they understand the pressure you are under to meet strict standards when you're low on staff. Our experts have experience in academic health systems, pediatric, community, psychiatric and rehabilitation hospitals.

Learn more in the fact sheet

Solventum also brings a complete outsourced solution to deliver the benefits of a highly effective CDI program without the operational challenges of running an in-house program.

Learn more about our complete solution here

What type of arrangements does Solventum offer for outsourced CDI?
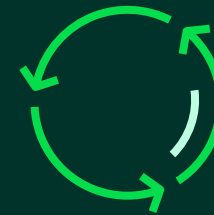
Remote only

Short term or long term

Total outsourcing

Domestic or international staff

Dedicated and as-needed

Complete and efficient CDI

Solventum outsourced CDI services

Specialized expertise

- Inpatient
- Outpatient surgery
- Emergency/ urgent care
- Psychiatry/rehab/long-term care
- Observation

Results

Avoid costs from hiring, training and managing new personnel

Access the most up-to-date CDI resources

Drive complete and accurate documentation

Prevent a backlog

Your strategic partner for success

With Solventum you have access to cutting edge technology, credentialed staff and proven processes to scale your program with confidence. Whether you need dedicated staff replacements or temporary help, either onsite or in remote locations, Solventum has the solution for you. For more than 30 years, Solventum has delivered quality coding and CDI services to healthcare providers nationwide—when and where they need help.

Why Solventum?

- ✓ Access to Solventum's up to date resources

- ✓ All coders successfully complete Solventum's development and training program

- ✓ Offers multiple options for accessing your facility's EHR

- ✓ HIPAA-compliant

- ✓ Premium account management and customer supportHIPAA-compliant

- ✓ Operates on a 24/7 coding cycle

- ✓ Experience in A/R and backlog prevention

Contact Solventum today

For more information on how our software and services can assist your organization, contact your Solventum sales representative, call us at 800-367-2447, or visit us online at **Solventum.com**.

solventum

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References

1. https://www.beckershospitalreview.com/healthcare-information-technology/7-things-keeping-revenue-cycle-executives-up-at-night-2.html