

Powerful results

A snapshot of seven
healthcare organizations'
professional coding success



Real results #1

Location:

Southwestern United States

Type:

Academic health system,
level 1 trauma center

Installation:

Multi-specialty

Solventum technology:

Solventum™ 360 Encompass™
Professional System – single
path coding

EHR/Billing:

Cerner (EHR); Soarian
Financials (facility billing);
IDX (professional billing)

53%

productivity increase
in the last 12 months
(items/hour)

27%

Increase in coded
encounters

From 75% to

95%

E/M coding accuracy
after 3 months of coding

23%

Increase in RVUs

Powering through
change for increased
productivity and
compliant coding

The issues:

- Facility and professional coding in silos
- Large quantity of nonmatching codes (declines)
- 54% of rework by professional coding staff
- Coding “in the dark” with providers not knowing how accurate their codes were

The results:

- Ability to complete CPT® and ICD coding for both providers and facilities in one system
- Immediate decrease in lag time
- More compliant billing

Real results #2

Location:

Southeast United States

Type:

Regional hospital; medical complex

Installation:

Interventional radiology;
pulmonology; urology; OBGYN

Solventum technology:

Solventum 360 Encompass
Professional System – facility and
single path coding

EHR/Billing:

Epic (EHR, hospital and
professional billing)

37%



productivity increase

in the last 13 months for single
path coders (items/hour)

54%



productivity increase

in 6 months for professional
facility coders (sessions/hour)

Two groups come
together to form one
powerful team

The issues:

Two different groups, two coding
platforms; one coding system
for facility outpatient, another
for professional fees. The result?
Codes that didn't match, denials,
rework – and, sometimes, money
left on the table.

The results:

Both facility and professional
coding teams unite under one
system—with professional
and facility documents all in
the same workflow.

We call this single path coding.

Real results #3

Location:

Midwest United States

Type:

Level 1 trauma center,
teaching hospital

Installation:

Multi-specialty

Solventum technology:

Solventum 360 Encompass
Professional System – facility and
single path coding

EHR/Billing:

Cerner revenue cycle

60%



productivity increase

in the last 6 months for professional
facility coders (sessions/hour)

Streamlining multiple
specialties with a
single solution

Multiple specialties
installed including:

- Anesthesiology
- Clinical lab
- OBGYN
- Oral health
- Pathology
- Pediatrics
- Emergency medicine
- Internal medicine
- Radiology
- Trauma

And many more...

Real results #4

Location:

South Central United States

Type:

Level 1 trauma center,
teaching hospital

Installation:

Multi-specialty

Solventum technology:

Solventum 360 Encompass
Professional System – facility only

EHR/Billing:

Soarian (moving to Epic)

34%



productivity increase

in 5 months for professional
facility coders (sessions/hour)

5%



increase in total RVUs

across all specialties in 3 months

One integrated solution for all specialties

**24+ specialties
installed including:**

- Allergy and immunology
- Anesthesiology
- Colon and rectal surgery
- Dermatology
- Emergency medicine
- Internal medicine
- OB/GYN
- Orthopedic surgery
- Pathology
- Pediatrics
- Plastic surgery
- Radiology
- Thoracic surgery
- Urology

And many more ...

Real results #5

Location:

Western United States

Type:

Academic health system

Installation:

Multi-specialty

Solventum technology:

Solventum 360 Encompass
Professional System – facility and
single path coding

EHR/Billing:

Epic (EHR, hospital and
professional billing)

70%

Coder productivity
increase for radiology

12%

Increase in
HCC capture

35%

Coder productivity
increase in
procedural areas

96%

Clean claim rate

Industry leading innovation

The issue:

This organization decided that the status quo was no longer good enough and it needed to incorporate improved technology and workflows across the entire professional fee operation.

The results:

After leading a transformative innovation by partnering with Solventum, this organization improved operational and performance metrics across coding and revenue cycle—paving the way for organizational change management and single path coding.

Real results #6

Location:

Southeast United States

Type:

Multi-hospital health system

Installation:

Multi-specialty

Solventum technology:

Solventum 360 Encompass
Professional System – facility only

EHR/Billing:

Cerner (EHR), eClinicalWorks
(professional billing)

30%



productivity increase

for professional facility coders
(coding/hour)

13



days

reduction in lag days

Improvement for inpatient and surgical rounding

The issue:

Inefficient workflows and processes
associated with provider-led coding
not reconciling with coding operations.

The results:

The incorporation of a common
technology and a uniform approach
has led to a consistent operational
cycle with zero missing hospital
rounding charges and overall
improved HCC capture rates.

We call this the power of a united
coding front!

Real results #7

Location:

Southwest United States

Type:

Academic medical center

Installation:

Multi-specialty

Solventum technology:

Solventum 360 Encompass
Professional System – inpatient,
outpatient and single path coding

EHR/Billing:

Epic

49%

productivity increase
for professional IP/OP
coders (sessions/hour)

27%

productivity increase
for single path coders
(items/hour)

10_{days}

reduction in TAT DOS*
to final coded (82% down
from baseline)

Productivity that soars!

Multi-specialty installation including:

- Family medicine
- Internal medicine
- Neurological surgery
- Pediatrics
- Surgery

Professional inpatient (IP)/
outpatient (OP) and single path
coders have seen amazing results
since adopting Solventum 360
Encompass Professional.

A decrease in accounts receivable
(A/R) days means coders can
get things done faster and more
efficiently. Add having better visibility
in the organization's key performance
indicators (KPIs) – including never
before seen relative value units
(RVUs) – and you have all you need
to streamline your operations, at
your fingertips.

*Turn around time from date of service

Powerful results speak for themselves

With more than four decades of coding expertise, Solventum provides the right coding tools with the right processes, enabling coding teams to become professional coding experts. With first-of-its-kind technology, the Solventum 360 Encompass Professional boosts productivity and efficiency for both professional and facility coders, so they can:

- Gain visibility into each other's workflows
- Review previously coded documents and those documents yet to be coded
- Reference all available, pertinent documentation
- Directly interface with many major EHRs in the market

The result is a complete, compliant and accurate claim submission process that can help reduce denial rates and empower organizations to succeed.



Contact Solventum today

For more information on how our products and services can assist your organization, contact your Solventum sales representative, call us at 800-367-2447, or visit us online at [Solventum.com](https://www.solventum.com).



Solventum Corporation
3M Center, Building 275
2510 Conway Avenue East
Maplewood, MN 55144

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