

# 3M™ APR DRG Services

- Educate and motivate organizations to quickly realize the value of the 3M™ APR DRGs
- Evaluate the accuracy of your patient records from the 3M APR DRG perspective
- Assess how effectively your organization's clinical documentation is reflecting the appropriate DRG, severity of illness and risk of mortality
- Assist hospitals in converting their existing coded data into 3M™ APR DRGs

### The 3M advantage

The 3M™ All Patient Refined DRG (APR DRG) Classification System uses patient discharge information to classify all types of patients into clinically meaningful groups, then into four severity-of-illness (SOI) and four risk-of-mortality (ROM) subclasses within each classification system code.

Risk-adjusting your patient data with 3M APR DRGs can provide the accurate, consistent and cost-effective data needed to plan and analyze almost every facet of a healthcare system, from quality and cost improvement to outcomes/performance measurement and resource evaluation.

# Are you getting credit and payment for your level of care delivery?

Every year, more state Medicaid agencies, commercial payers, quality reporting and profiling agencies are adopting 3M APR DRGs to either process claims or report on the performance of healthcare organizations—or both. If your state or other payers were to adopt 3M APR DRGs, how well would your reimbursement reflect the services you delivered?

3M APR DRGs demand a level of complete and accurate documentation and coding well beyond what is needed for the original DRG system. Whether your organization is a small rural hospital or a large urban trauma center, the sooner you understand and apply 3M APR DRGs to your data, the sooner you can improve the accuracy of both your reimbursement and quality outcome reports.

The ICD-10 transition brought with it the need for increased coding specificity, but it also caused coding changes in both SOI and ROM and some DRG shifts. How has your organization been handling these changes?

## Get up to speed with 3M APR DRGs

Armed with extensive healthcare coding compliance and clinical backgrounds, the experts from **3M Consulting Services** have a proven track record in providing quality and sustainable coding and documentation improvement programs to hundreds of hospitals nationwide. Our consultants understand 3M APR DRGs inside and out and can help you quickly come up to speed and start realizing the full benefits of the system.

Because the 3M APR DRG Services are modular, 3M consultants can provide just the right mix of services targeted to meet your hospital's specific needs.

## The right services for your hospital's needs

Comprehensive 3M™ APR DRG Educational Services are delivered by the industry-leading experts on 3M APR DRGs. For hospitals that need assistance implementing 3M APR DRGs, 3M consultants apply their in-depth knowledge of clinical expertise to a facility's specific challenges. Depending on the need, customized services can include onsite analysis and education, record reviews, peer analysis, monitoring against benchmarks, executive briefings, comparison reports or data conversion services.

#### 3M™ APR DRG Services

3M™ APR DRG Validation Services provide comprehensive coding reviews to determine what information can be legitimately coded and reported for 3M APR DRG reimbursement or accurate SOI and ROM outcomes.

**3M™ Acceleration Services** "jump start" your organization's education program in understanding and implementing the 3M APR DRG methodology. Services include a chart review to assess the impact of accurate coding and documentation.

**3M™ Data Conversion Services** regroup data and convert it to another payment system. Supported data files include DRG, SOI, ROM, GMLOS and weights.

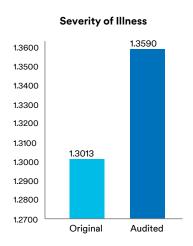
## **Performance Data Monitoring**

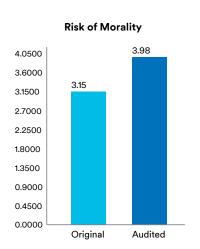
Performance Data Monitoring from 3M is a combination of software and consulting services that offers easy-to-understand graphs and charts that bring data to life. For the 3M APR DRG Services, Performance Data Monitoring includes:

- Physician web portal with dashboards that provide a physician-level look at key performance indicators, including MS-DRGs, 3M APR DRGs, SOI, ROM and ALOS
- · Profiling reports
- Severity of illness (SOI) with reimbursement reports

#### Real results

Accurate and complete documentation can increase case mix, which can help you receive complete reimbursement. The chart below shows an example of what 3M consultants found during a chart audit at a 3M client site. The "Original" documentation and coding understated both the average SOI weights and the expected ROM rates. The "Audited" results clearly show that taking action on this information can represent a significant financial opportunity for this hospital.





# Additional service to consider

3M clients who use the 3M APR DRG Services often choose to add the CDI Revitalization Program from 3M, too. This program can help improve inpatient record documentation by establishing a coordinated, systemic process using a concurrent review team to strengthen communication between caregivers, physicians, and coding professionals. More specific documentation can be captured when a physician responds to clinically-driven questions from a well-trained review staff before the patient's discharge.

Two weeks of educational and clinical sessions are customized to customer needs during the assessment/evaluation.

### Call today

For more information on how 3M software and services can assist your organization, contact your 3M sales representative, call us toll-free at 800-367-2447, or visit us online at www.3m.com/his.



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